



**Sovereign  
States  
Drug  
Consortium**

March 04, 2024

Dear Manufacturer:

This letter is to inform you that the Member States of the Sovereign States Drug Consortium (SSDC) will begin accepting rebate offers for drug products for the 2025 contract year (January-December 2025), on March 18, 2024. The deadline for submission of offers is **April 19, 2024**. Initial offers for products on the market as of March 18, 2024, will not be accepted after this deadline.

The SSDC is a Centers for Medicare and Medicaid Services (CMS)-approved Medicaid multistate contracting pool consisting of 15 Member States – Delaware, Iowa, Kentucky, Maine, Mississippi, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Dakota, Utah, Vermont, West Virginia, and Wyoming. Change Healthcare will again serve as the rebate services vendor for the SSDC, with the responsibility of soliciting, analyzing, and negotiating rebate offers on behalf of the pool.

SSDC Member States are seeking rebate offers for CY2025 for all drug products, regardless of therapeutic class or benefit type (pharmacy or medical). Consideration will be given to all offers that are submitted in accordance with the submission process if the manufacturer is in good standing with respect to rebate payments. All offer information will remain confidential and, in accordance with Section 1927(b)(3)(D) of the Social Security Act, rebate amounts will not be disclosed.

Manufacturers should consider their initial offer to be their best and final offer as subsequent submissions will be rejected unless a request for additional offers is initiated by the SSDC during the offer negotiation period. Manufacturers should not contact Change Healthcare or the SSDC Member States to solicit feedback on initial supplemental rebate offers as such feedback will be provided only during SSDC-initiated negotiations. Offer comments should be limited in length and not be superfluous or redundant to language in the SRAs. Submission of offer comments inconsistent with these criteria may result in rejection of the offer. Only those offer comments submitted through the SSDC offer process will be considered.

Each Member State contracts for accepted supplemental rebate offers using their individual CMS-approved Supplemental Rebate Agreements (SRAs), are available for review. Please contact Change Healthcare/Optum at [PBA\\_RxOffers@changehealthcare.com](mailto:PBA_RxOffers@changehealthcare.com). The terms and conditions in each SRA are non-negotiable and changes to the agreements are not permitted. Cover letters that amend any portion of the SRA language are not permitted and will result in rejection of the offer. Contracted manufacturers will be notified if changes occur to any of the Member States' SRAs.

Questions regarding the offer submission process and alternative rebate offers, such as Value-Based Supplemental Rebate offers based on clinical outcomes, should be submitted directly to Change Healthcare at [PBA\\_RxOffers@changehealthcare.com](mailto:PBA_RxOffers@changehealthcare.com). Manufacturers seeking to submit such offers are encouraged to reach out to Change Healthcare to discuss the offers and contracting mechanisms prior to submission.

Offers will be presented by Change Healthcare to the Member States during the SSDC Annual Meeting in late July, after which each Member State will make its final decisions as to offer acceptance. These final decisions are generally completed throughout the remainder of the year.

Some Member States may require that SRAs for all accepted offers be executed prior to review by their Pharmaceutical & Therapeutics (P&T) Committees or Drug Utilization Review (DUR) Boards. Failure to provide an executed SRA prior to these meetings may result in rejection of the offer by these Member States.

Member States' utilization data is available at [www.medicaid.gov/medicaid/prescription-drugs/state-drug-utilization-data/index.html](http://www.medicaid.gov/medicaid/prescription-drugs/state-drug-utilization-data/index.html)

Any questions regarding the details of this process or requests for assistance may be directed to [PBA\\_RxOffers@changehealthcare.com](mailto:PBA_RxOffers@changehealthcare.com).

Sincerely,

Sovereign States Drug Consortium

Delaware, Iowa, Kentucky, Maine, Mississippi, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Dakota, Utah, Vermont, West Virginia, and Wyoming